

Price Proposal Sheet

PROPOSAL SUBMITTAL FORM 2

CATEGORY 1: MOBILE DEVICES AND CARTS

PART A: LAPTOPS

ITEM	QTY	UNIT PRICE	PRICE
Dell 3190 Laptop with 3 year Warranty (Pro Support Plus)	141,330	\$ 427.99	\$ 60,487,794.46
Bretford Core 36MD Cart	3,711	\$ 952.03	\$ 3,532,995.82
Rugged Cover and USB Dongle Adapter Accessory for Laptop	141,330	\$ 53.19	\$ 7,516,808.68
IMAGING AND ETCHING	141,330	\$ 69.14	\$ 9,771,851.29
MANAGED SERVICES (Configuration, Asset Tagging and Break & Fix Tech Support)	141,330	\$ 46.64	\$ 6,591,663.00
TOTAL (MUST INCLUDE PRICING FOR ALL LINE ITEMS):			\$ 87,901,113.25

PART B: TABLETS

ITEM	QTY	UNIT PRICE	PRICE
Microsoft Surface Go Tablet with 3 year Warranty	18,000	\$ 481.18	\$ 8,661,167.88
Bretford Core 36MD Cart	600	\$ 952.03	\$ 571,220.02
Rugged Cover Accessory for Tablet	18,000	\$ 42.55	\$ 765,881.59
IMAGING AND ETCHING	18,000	\$ 69.14	\$ 1,244,557.58
MANAGED SERVICES (Configuration, Asset Tagging and Break & Fix Tech Support)	18,000	\$ 46.64	\$ 839,524.05
TOTAL (MUST INCLUDE PRICING FOR ALL LINE ITEMS):			\$ 12,082,351.12

PART C: PERFORMANCE BOND

ITEM	QTY	UNIT PRICE	PRICE
Category 1 - three (3) Year Cost of 25% Performance Bond (2% of Contract Value)	1	\$ 1,999,669.29	\$ 1,999,669.29
TOTAL (MUST INCLUDE PRICING FOR ALL LINE ITEMS):			\$ 1,999,669.29

CATEGORY 2: PROFESSIONAL DEVELOPMENT CURRICULUM INTEGRATION AND TECHNICAL TRAINING

PART A & B:

ITEM (BRONZE RFP REQUIRED PROPOSAL)	QTY OF TRIMESTERS	QTY OF SESSIONS PER TRIMESTER	UNIT PRICE PER SESSION	PRICE
Integration into Classroom and Curriculum (6-hours on-site professional development sessions for 20 participants during school year 2018-2019, one (1) each trimester)	3	1,500	\$ 3,031.61	\$ 13,642,265.84
Integration into Classroom and Curriculum (6-hours on-site professional development sessions for 20 participants during school year 2019-2020, one (1) each trimester)	3	1,500	\$ 3,031.62	\$ 13,642,268.76
Integration into Classroom and Curriculum (6-hours on-site professional development sessions for 20 participants during school year 2020-2021, one (1) each trimester)	3	1,500	\$ 3,031.62	\$ 13,642,268.76
Technical Training for OSIATD, Field Technicians		1	\$ -	Included in Pricing
TOTAL (MUST INCLUDE PRICING FOR ALL LINE ITEMS):				\$ 40,926,803.36

PART C: PERFORMANCE BOND

ITEM	MODEL	QTY	UNIT PRICE	PRICE
Category 2 - three (3) Year Cost of 25% Performance Bond (2% of Contract Value)		1	\$ 818,536.07	\$ 818,536.07
TOTAL (MUST INCLUDE PRICING FOR ALL LINE ITEMS):				\$ 818,536.07

8

CATEGORY 3: PROJECT MANAGEMENT

PART A: LOGISTICS AND DEVICE DISTRIBUTION

ITEM	QTY	UNIT PRICE	PRICE
PROJECT MANAGEMENT AND DISTRIBUTION LOGISTICS	1	\$ 2,073,893.88	\$ 2,073,893.88
PICK UP AND TRANSPORT OF NEW DEVICES FROM WAREHOUSES TO SCHOOLS	1	\$ 530,799.07	\$ 530,799.07
TOTAL (MUST INCLUDE PRICING FOR ALL LINE ITEMS):			\$ 2,604,692.95

PART B: TECHNICAL SUPPORT, HELP DESK AND TICKETING SYSTEM

ITEM	QTY	UNIT PRICE	PRICE
PICKUP AND TRANSPORT OF DEVICES FOR REPAIR	1	\$ 991,985.34	\$ 991,985.34
HELP DESK SERVICES	1	\$ 1,540,425.09	\$ 1,540,425.09
IMPLEMENTATION AND MANAGEMENT OF TICKETING SYSTEM	1	\$ 491,315.59	\$ 491,315.59
TOTAL (MUST INCLUDE PRICING FOR ALL LINE ITEMS):			\$ 3,023,726.02

PART C: ASSET INVENTORY MANAGEMENT AND TRACING

ITEM	QTY	UNIT PRICE	PRICE
ASSET INVENTORY MANAGEMENT	1	\$ 475,893.25	\$ 475,893.25
DEVICE TRACKING (Activated Tracking Software)	1	\$ 13,094,181.80	\$ 13,094,181.80
TOTAL (MUST INCLUDE PRICING FOR ALL LINE ITEMS):			\$ 13,570,075.05

PART D: PERFORMANCE BOND

ITEM	QTY	UNIT PRICE	PRICE
Category 3 - three (3) Year Cost of 25% Performance Bond (2% of Contract Value)	1	\$ 383,969.88	\$ 383,969.88
TOTAL (MUST INCLUDE PRICING FOR ALL LINE ITEMS):			\$ 383,969.88

TOTAL PROPOSAL PRICING: \$ 163,310,936.99

**TOTAL PROPOSAL PRICING FOR EVALUATION PURPOSES,
AFTER APPLICATION OF INVESTMENT PERCENTAGE: \$ 163,310,936.99**

It is our understanding that the requirements of this RFP to submit a performance bond in an amount equal to 25% of the three-year contract total for all items including the delivered and accepted equipment increases significantly the proposal costs unnecessarily. We suggest Bonding the services piece of the equipment rather than the whole amount of the equipment cost.

